# IN THE UNITED STATES BANKRUPTCY COURT NORTHERN DISTRICT OF GEORGIA ATLANTA DIVISION

IN RE:	)
NAPA HOME & GARDEN, INC.	) CHAPTER 11 ) CASE NO. 11-69828
	)
Debtor.	<u> </u>
NAPA HOME & GARDEN, INC.	)
Movant,	) CONTESTED MATTER
vs.	)
CORNERSTONE BANK,	)
Respondent.	)
	)

# MOTION REQUESTING ENTRY OF INTERIM ORDER AUTHORIZING THE USE OF CASH COLLATERAL AND SCHEDULING FINAL HEARING ON DEBTOR'S REQUEST TO USE CASH COLLATERAL AND REQUEST FOR EXPEDITED HEARING

COMES NOW Napa Home & Garden, Inc. ("Debtor") and hereby files this "Motion Requesting Entry of Interim Order Authorizing the Use of Cash Collateral and Scheduling Final Hearing on Debtor's Request to Use Cash Collateral and Request for Expedited Hearing" (the "Motion"). In support of the Motion, Debtor shows the Court as follows:

#### Jurisdiction

1. This Court has jurisdiction over this Motion pursuant to 28 U.S.C. §§ 157 and 1334. Venue is proper pursuant to 28 U.S.C. §§ 1408 and 1409. This Motion is a core proceeding pursuant to 28 U.S.C. § 157(b)(2). The statutory predicate for the relief requested herein is 11 U.S.C. §§ 105(a), 361 and 363.

#### **Background**

- 2. On July 5, 2011 (the "Petition Date"), Debtor filed a voluntary petition for relief under Chapter 11 of Title 11 of the United States Code (as amended, modified, or supplemented the "Bankruptcy Code").
- 3. Debtor is a California Corporation and its primary place of business is located at 3270 Summit Ridge Parkway, Duluth, GA 30096. Debtor is in the business of wholesale sales of home and garden gifts.
  - 4. Debtor's CEO is Gerald Cunningham.
- 5. Pursuant to Bankruptcy Code Sections 1107 and 1108 of the Bankruptcy Code, Debtor continues to operate its business as a debtor-in-possession. Debtor is currently a debtor-in-possession. Contemporaneously with the filing of the Motion, Debtor is filing a Motion to Sell Assets Pursuant to 11 U.S.C. Sec. 363 (the "Sale Motion") to Teters or the highest bidder. Attached to the Sale Motion is a propose Asset Purchase Agreement ("APA") between Debtor as seller and Teters Floral Company, Inc. ("Teters") as seller for the Purchase Price of \$1,100,000 (subject to adjustment based on inventory levels at closing). Debtor intends to close a sale of the Acquired Assets to Teters or the highest bidder in short order.
- 6. In order to complete the sale proposed by the Sale Motoin, Debtor must preserve its going concern value and have access to cash to pay its operating expenses and salaries. Specifically, Debtor's next payroll is due July 14, 2011. Debtor's payroll company must have access to the funds to meet Debtor's next payroll on or before July 14, 2011. If Debtor does not have the authority to use its available cash to make payroll, it will not have the staff necessary to continue to operate it business. Moreover, Debtor must be able to fill orders from customers,

which requires maintenance of its warehouse (including rent and utilities) and other operating costs.

#### Liens

- 7. Upon information and belief Cornerstone Bank ("Cornerstone") asserts a first priority security interest in Debtor's assets including all cash and non-cash proceeds thereof pursuant to the UCC Financing Statement 18560990002 filed on September 25, 2008 with the California Secretary of State and listing Napa Home & Garden, Inc. as debtor. A true and correct copy of the UCC Financing Statement is attached hereto and incorporated by reference herein as Exhibit "A".
- 8. Debtor anticipates that the pay-off on Cornerstone's lien is approximately \$1,089,897.00.
- 9. Debtor sets forth its total anticipated expenses for the first 60 days following the Filing Date in the proposed budget ("Budget") attached hereto and incorporated by reference herein as Exhibit "B".

# **Relief Requested**

avoid immediate and irreparable harm on or before Thursday, July 7, 2011 and issue an interim order authorizing the use of cash collateral based on the Budget attached hereto provided that: (i) Debtor shall be authorized to pay the actual amount owed to any utility: (ii) Debtor shall be authorized to pay the actual amount owed to any insurance company or taxing authority, which comes due after the Petition Date; (iii) Debtor shall be authorized to pay any United States Trustee quarterly fees; and (iv) Debtor may exceed the budgeted amount for any line item on the Budget by 10%. Debtor further requests that the Court schedule a final hearing on cash

collateral use and, following such hearing, enter a final order authorizing the continued use of cash collateral.

### **Basis for Relief**

- 11. Section 363(c)(2) provides that a debtor in possession may not use cash collateral unless an entity that has an interest in such cash collateral consents or the court approves the use of such cash collateral. Section 363(o) provides that at a hearing on the use of cash collateral, the entity asserting an interest in the cash collateral has the burden of proof on the issue of the validity, priority, or extent of such interest, and the debtor in possession has the burden of proof on the issue of adequate protection. Rule 4001(b)(2) provides that the Court may not hold a final hearing on a motion to use cash collateral until earlier than 14 days after service of the motion, but may authorize the use of cash collateral prior to a final hearing as necessary to avoid immediate and irreparable harm to the estate pending a final hearing.
- 12. The Debtor has an immediate need to continue the operation of the business. Without the use of cash collateral and the ability to operate, the Debtor will not be able to pay wages, salaries, and operating expenses necessary to the continuity of the Debtor's operations and effective reorganization.
- 13. The entry of an Order granting the Debtor's Motion to use cash collateral will minimize disruption of the Debtor's activities and is in the best interests of the Debtor's estates and its creditors. Therefore, it is in the interest of no one for any interruption to occur during the Debtor's reorganization.
- 14. Moreover, Debtor must continue to operate in order to effectuate the sale of its material assets as contemplated by the Sale Agreement. The proceeds generated by such sale

will satisfy Cornerstone's lien in full and in short order. Accordingly, Cornerstone's lien upon Debtor's Cash Collateral is adequately protected.

- 15. Notice pursuant to Federal Rule of Bankruptcy Procedure 4001(b) is being sent to all parties required by such rule. Specifically, notice of this Motion and any hearing thereon shall be provided to each Respondent, the United States Trustee and the parties reflected on the Debtor's List of 20 largest unsecured creditors filed pursuant to Bankruptcy Rule 1007(b). The Debtors requests that the Court schedule a preliminary hearing pursuant to Bankruptcy Rule 4001(b)(2) to authorize the use of cash collateral necessary to avoid immediate and irreparable harm to the Debtor's estate (pending a final hearing) on or before Thursday, July 7, 2011. The Debtor requests that the Court schedule a final hearing on use of cash collateral as soon as practicable, but no earlier than 14 days after service of this Motion.
- 16. The Debtor will request that the Court approve the expenditures reasonably necessary for the continued operation of the Debtor's business affairs, on a preliminary basis, through the date of the final hearing on this Motion. At the final hearing on this Motion, the Debtor requests that the Court approve the payment of such reasonable and necessary expenses.

WHEREFORE, for all of the above reasons, the Debtor requests that the Court:

(a) hold a preliminary expedited hearing on this Motion on or before Thursday, July 7, 2011 in order that the Debtor may be authorized to pay expenses and other expenditures reasonably necessary for the continued operation of the Debtor's business affairs until such time as a final hearing may be held, so that immediate and irreparable harm to the estate may be avoided;

- (b) schedule a final hearing on use of cash collateral so that the Debtor may be authorized to pay reasonable and necessary operating expenses for the time period following the final hearing; and
- (c) grant the Debtor such other and further relief as may be just and equitable.

RESPECTFULLY SUBMITTED this 5<sup>th</sup> day of July, 2011

# **JONES & WALDEN, LLC**

s/Leslie M. Pineyro
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[ADDITIONAL FEE]

BAILEE/BAILOR SELLER/BUYER AG, LIEN NON-UCC FILING

7. Check to REQUEST SEARCH REPORT(S) on Debtor(s) All Debtors Debtor 1 Debtor 2

5. ALTERNATIVE DESIGNATION (if applicable): LESSEE/LESSOR CONSIGNEE/CONSIGNOR

6. This FINANCING STATEMENT is to be filed [for record] (or recorded) in the REAL

ESTATE RECORDS. Attach Addendure

8. OPTIONAL FILER REFERENCE DATA 20080359

# Exhibit "B" Estimated Cash Flow July - August 2011

	July 2011	August 2011	Total
Salag without Dinact Ship	E14 2E0 00	E14 2E0 00	1 029 700 00
Sales without Direct Ship	514,350.00	514,350.00	1,028,700.00
Direct Ship Sales	176,321.00	14,459.00	190,780.00
Total Sales	690,671.00	528,809.00	1,219,480.00
Cash In from Operations	427,973.55	632,785.91	1,060,759.46
Operating Expenses			
Whse	90,785.00	90,785.00	181,570.00
Personnel	63,426.46	•	
	•	60,964.92	124,391.38
General Office /Admin	24,388.00	24,388.00	48,776.00
Selling	63,026.50	63,026.50	126,053.00
Product Development	3,300.00	3,300.00	6,600.00
Total Fixed	244,925.96	242,464.42	487,390.38
Cash available after Operating Expenses	183,047.59	390,321.49	573,369.08
Napa Purchases	105,000.00	105,000.00	210,000.00
Direct Purchase	2,800.00	112,498.00	115,298.00
Freight & Duty	80,000.00	45,000.00	125,000.00
Total Cash Outlay	187,800.00	262,498.00	450,298.00
Cash after Purchases	-4,752.41	127,823.49	123,071.08
Extra Ordinary Expenses			
Accounting	5,000.00	5,000.00	10,000.00
Creditor Notice	70,000.00	32,500.00	102,500.00
Total Extra Ordinary Expenses	75,000.00	5,000.00	10,000.00
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